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client's lives using our  
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As a successful realtor  
and investor, Alex has  
been on both sides of a  
real estate transaction,  
so he knows what  
strategies and  
techniques will lead to  
a successful deal, and  
which ones should be

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avoided at all costs.  
That's why he chose  
the name, "No  
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for his third book.

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be called no new  
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you don't need  
pointers like "shop  
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could use more  
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As a successful realtor  
and investor, Alex has  
been on both sides of a

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real estate transaction, so he knows what strategies and techniques will lead to a successful deal, and which ones should be avoided at all costs. That's why he chose the name, "No Nonsense Real Estate," for his third book.

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That's why he chose

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the name, "No  
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practical, proven home  
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jargon. This book is for  
anyone who is getting  
ready to buy or sell a  
home and wants to be  
as informed as possible  
as they get ready to  
begin the process so  
there are no surprises -  
whether they will be  
working with a realtor

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or doing it on their  
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plain English and  
contains actionable  
information people  
need—without  
overwhelming them.”

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I hope this simple,  
straight forward no-  
nonsense article has  
taught you a basic  
overview of what to  
consider when  
investing in real estate.

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The above Real Estate  
article “15 No  
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Jeff Gould. Jeff is a top-

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selling, nationally  
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your loyalty (that's



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bizarre method: We  
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needs", since we  
actually listen, and  
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If you are interested in a real estate career, you probably have a lot of questions you would like someone to answer. You want to know the requirements of getting into the field and what you can expect while on the job each day. On average, entry-level real estate agents earn about \$45,000 per year, which translates to

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## **The Real Estate Investor's No- Nonsense Guide to the 1031**

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## **Blog : No Nonsense Investing**

Give us the one tip most buyers and sellers overlook in a real estate negotiation . They likely do not know the neighborhood's hyper-local market conditions when they make, counter, or accept an offer. To learn more about hyper-local markets and why they are important, read

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landlord myself, it all  
makes sense. It was  
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SparkRental.com. I  
have been doing a lot  
of travelling myself  
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